



Press Release

NIKA EXPANDS WORLDWIDE DISTRIBUTION CHANNEL FOR EFD.LAB

Reseller Partners Offer Extensive Local Sales and Support From Key Regions in Asia, Europe and the US

Frankfurt, Germany (January 31, 2003) --- NIKA announced availability of EFD.Lab through an extended distribution network spanning eleven countries in Asia, Europe and the United States. The enhanced network will offer local sales as well as expert-level support, consulting and training services for EFD.Lab. Based on the principles of Engineering Fluid Dynamics (EFD), EFD.Lab is a stand-alone fluid flow and heat transfer simulation program, which offers unsurpassed ease-of-use, design and analysis power to the engineering community.

NIKA's reseller network includes experts with a long history of analysis and computer simulation technology implementation in Japan, South Korea, Netherlands, Italy, Spain, France, Denmark, Germany, India, Japan and the United States. "The geographical dispersion of our partners allows us to offer superior sales, support, training and consulting services in at least eleven different languages to our customers," explained Roland Feldhinkel, CEO, NIKA GmbH. The company counts Kozo Keikaku Engineering Inc., Prism, Co, HEC bv, Sinapsi, Nika Fluid Solutions, Iberisa, Techni Process, 3SIT and Unicus Engineering among its expanded list of representatives. "To ensure superior levels of service, NIKA chose representatives who are well respected within their respective communities. As a result our customers can be confident that their expectations will be met by our extended distribution family."

Lillian Wong, sales manager of UNICUS Engineering, has been providing software solutions successfully to the engineering market in the Scandinavian region for the past 15 years. "While there are many fluid flow and heat transfer simulation programs on the market, we chose to represent EFD.Lab because it is truly



unique. It offers the best combination of analysis power, ease-of-use and affordability to our customers.”

About EFD.Lab

EFD.Lab is mainly used for the development and optimization of various products such as automotive parts, computer housings, switching units, electronic devices, HVAC systems, valves and regulators, medical equipment, in addition to the building and fire protection industries. EFD.Lab includes a preprocessor with parametric solid modeling of the geometry, and a powerful postprocessor for easy processing and visualization of results. The preprocessor imports native CAD files from the most important CAD systems and supports numerous standard file formats. The CAD geometry of a design can be directly used without modeling a separate domain of the flow space. This unique feature combined with automatic mesh generation and solver convergence controls allow the engineer to take advantage of fully integrated flow simulation within the design cycle. EFD.Lab 3.0 was released in December 2002.

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About NIKA

NIKA GmbH was founded in 1999 and specializes in development and marketing of simulation software for fluid flow and heat transfer (Computational Fluid Dynamics). NIKA GmbH is a worldwide operating company with headquarters in Frankfurt am Main, Germany. EFD.Lab is distributed by authorized sales partners in Germany, France, Italy, Benelux, Spain, Scandinavia, South Korea, India, USA and Japan. NIKA is actively looking for additional qualified distribution partners worldwide. To find out more about the next generation in fluid flow analysis, or to inquire about pricing, please visit www.nika.biz

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NIKA GmbH Eiserne Hand 19 . 60318 Frankfurt am Main
Tel. +49 . 69 . 59 79 03 87 . Fax +49 . 69 . 59 79 03 88
info@nika.biz . www.nika.biz



Contact:

NIKA GmbH

Eiserne Hand 19

60318 Frankfurt am Main

Tel. +49 . 69 . 59 79 03 87

Fax +49 . 69 . 59 79 03 88

info@nika.biz

www.nika.biz